

ATTENTION KAY CLUBS!

**WOULD YOUR CLUB
BE INTERESTED
IN MAKING SOME MONEY
TO SEND MEMBERS TO
KAY LEADERSHIP CAMP?**



For the past 15+ years KAY clubs across the state have volunteered to sell programs at the KSHSAA State Track & Field Meet in Wichita. In 2021 we would once again like for KAY clubs to have this opportunity to make money for their clubs future leadership – in other words, sending members to KAY Leadership Camp. Work 5 hours – make some big bucks! It doesn't get any better than this!

IF INTERESTED, CHECK OUT THE FOLLOWING DETAILS AND INFORMATION.

2021 KSHSAA STATE TRACK PROGRAM SALES

WHEN: **Thursday, May 27 (Class 5A & 6A)**
 Friday, May 28 (Class 3A & 4A)
 Saturday, May 29 (Class 1A & 2A)



WHERE: Cessna Stadium, Wichita State University, Wichita, KS

TIME COMMITMENT:

Clubs will identify one of the following **5 HOUR SHIFTS** they would prefer to work

- | | |
|-------------------------------|------------------------------|
| ▶ Thursday- 7:30 AM -12:30 PM | ▶▶ Thursday - 12:30 –5:30 PM |
| Friday - 7:30 AM -12:30 PM | Friday - 12:30 -5:30 PM |
| Saturday - 7:30 AM -12:30 PM | Saturday - 12:30 -5:30 PM |

- ▶ Clubs selling @ 7:30 AM must arrive no later than 7AM to check in● and set up
- ▶▶ Clubs selling at 12:30PM must arrive by 12:15 PM ● & will stay 15 minutes beyond 5:30PM to put things away for the day

- Upon arrival: please enter through pass gate on the west side of the stadium.
- To begin by above time: please allow time to park, check-in, get to locations and set-up

NEW FOR 2021

- This year programs will only be sold on the west side of the stadium.
- Only 1 KAY Club will be responsible for selling programs during their time shift

OF MEMBERS ON SALES TEAM:

KAY Clubs will need to a team of 5 members + 1 sponsor.

NEW THIS YEAR: 1 CLUB WILL BE RESPONSIBLE FOR SELLING ALL PROGRAMS DURING THEIR TIME PERIOD THEREFORE YOU MUST HAVE 5 MEMBERS +1 SPONSOR. Have alternates in case someone can't attend at the last minute.

WHAT KIND OF STUDENTS SHOULD SELL PROGRAMS:

Please bring members who are willing to actively sell programs.

Desirable qualities =

▶ **Enthusiastic** ▶ **Friendly** ▶ **Outgoing** ▶ **Able to engage with others**

Make sure those selling understand that this is a 5 hour commitment.

If they can't do the time or aren't interested, they shouldn't be on your team.

WHAT DO WE GET FOR 5 HOURS OF SELLING PROGRAMS:

All clubs selling programs will share 25% of the total program sales after taxes

▶ **Each club team of 5 will receive 1/6 of the 25% of net sales after taxes.**

NOTE: In past years, KAY clubs selling programs made **roughly \$50-60 per hour.**

2019 Data: Teams of 5 = approximately \$300.00.

THE MORE YOU SELL, THE MORE EVERYONE MAKES!!

WHAT DO WE BRING/WEAR:

REMEMBER – IT'S SPRING IN KANSAS (COULD BE HOT OR COLD, RAINY OR SUNNY)

- Appropriate clothing = shorts and KAY t-shirt
- Comfortable shoes
- Hat, Umbrella
- Sun Screen

WHAT IF WE DON'T HAVE A MEMBER ATTEND KLC:

Clubs selling but not attending camp that summer = KSHSAA will retain \$ for future camp attendance by your club.

WHEN CAN OUR CLUB SIGN UP?

NOW -TODAY.

Complete the questions at this link: <https://forms.gle/41Jp1ZZqz6QX8QFL9>

WHEN & HOW WILL CLUBS BE SELECTED?

▶ **MAY 3, 2021** – A drawing will be done from interested clubs. Clubs selling in 2019 will be eligible only if no other clubs signs up or are interested in a particular time shift.

NOTE: Money made on sales will be accepted after the May 15 camp fee deadline.

QUESTIONS: Cheryl Gleason (C/T) 785-231-8895; cgleason@kshsaa.org; KSHSAA 785-273-5329